

NASRC Sustainable Refrigeration Summit

Technology Focus: Total Cost of Ownership

Derek Gosselin – Director of Technical Product Support – Dover Food Retail Andre Patenaude – Director Solution Strategy – Emerson Cold Chain

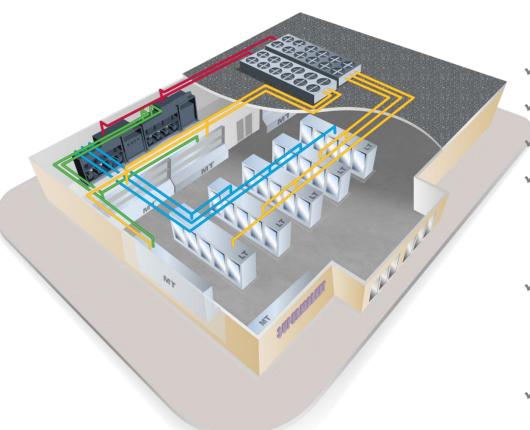




Total Cost of Ownership Study

Architecture Options

- 1. Centralized DX
- 2. Distributed Scroll Packs
- 3. Condensing Units
- 4. CO2 Booster (Adiabatic)
- 5. CO2 Booster
- 6. R290 Micro Distributed
- 7. Scroll Booster



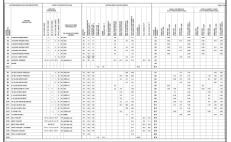
Specifications

- 25,000 ft² Store Size
 - 450MBH MT (30 Cases + 5 Coolers)
 - 91MBH LT (16 Cases + 1 Freezer)
- Schedules for each;
 - ✓ Refrigeration
 - ✓ Electrical
- ✓ Floor Plans for each;
 - ✓ Refrigeration
 - ✓ Electrical
- **LCCP** Analysis

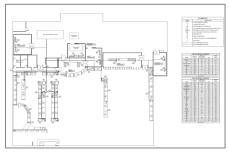
<u>Desired Outputs:</u> To understand the Total Cost of Ownership Relative to Centralized HFC All Equipment, Installation, Commissioning, Service, Maintenance, Water Use & Energy over 20 years **Layout Consistent Across Systems**

- 450MBH MT
- 91MBH LT





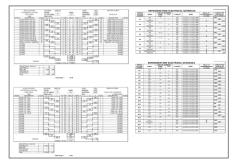
8* Refrigeration Floor Plan



Electrical Floor Plans

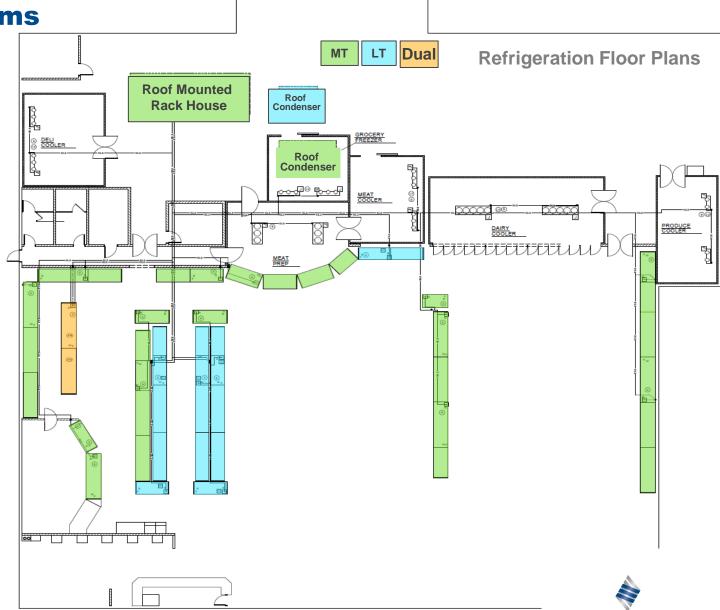


Electrical Schedules



25,000 ft² Store Size 450MBH MT (30Cases + 5 Coolers)

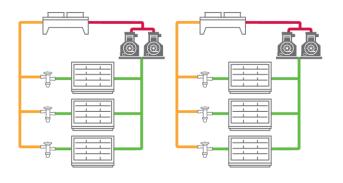
91MBH LT (16 Cases + 1 Freezer)



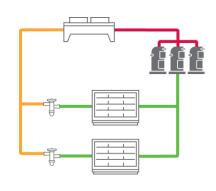
EMERSON

Total Cost of Ownership Study – Architectures

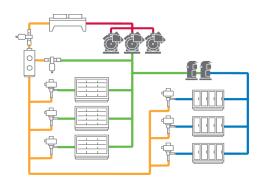
HFC Centralized R448/9A



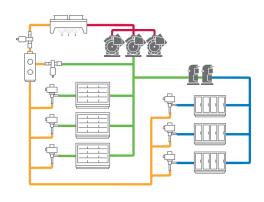
Distributed Scroll Pack R448/9A



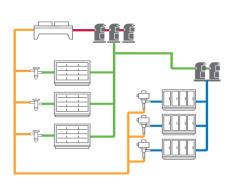
Transcritical Booster CO2 (Non-Adiabatic)



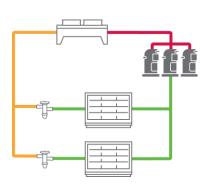
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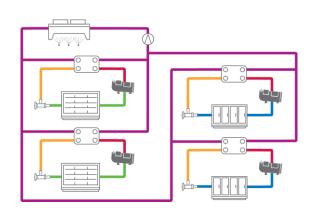
Scroll Booster R-513A LT Rack into MT Rack



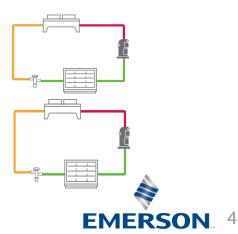
Distributed Scroll Pack A2L



Micro Distributed R290 Water Cooled



Single Condensing Units R448/9A



Location Assessments







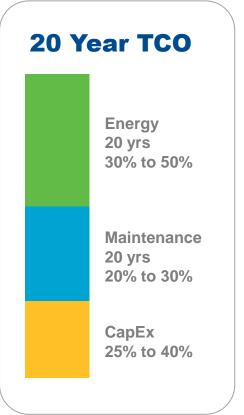
















Emerson's

CO₂ Climate Zone Study



Overview

Selected 13 climate zones

ASHRAE and IECC

Determine cities

Compile ambient bin data

· S.C. & T.C. hours for each

Dry and adiabatic hours

Identify key strategies

Build energy comparison

Additional technologies

External variables

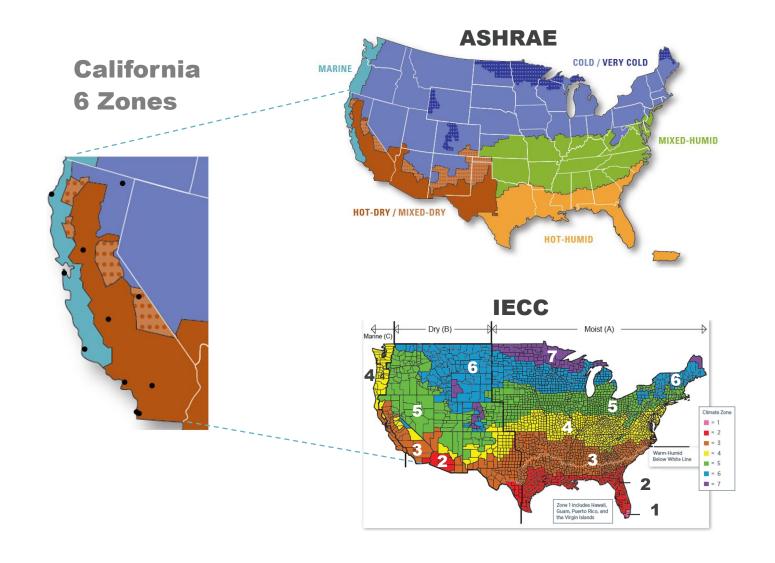


Desired Outcome of Study

To provide a guideline on comparing high ambient strategies for CO₂ transcritical booster systems for the Americas



Climate Zone Categories



Select Climate Classifications

- California; 6 zones
 - 10 cities identified
 - San Francisco is in climate zone category Marine 3C
 - ASHRAE (Marine),IECC = 3C





Vs.
Adiabatic
Gas Coolers



Additional Strategies Evaluated

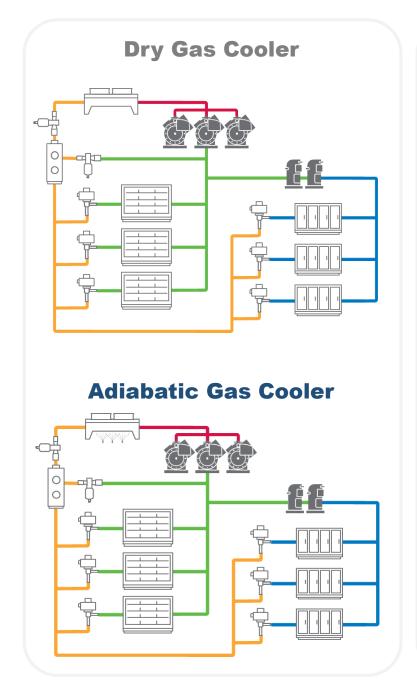


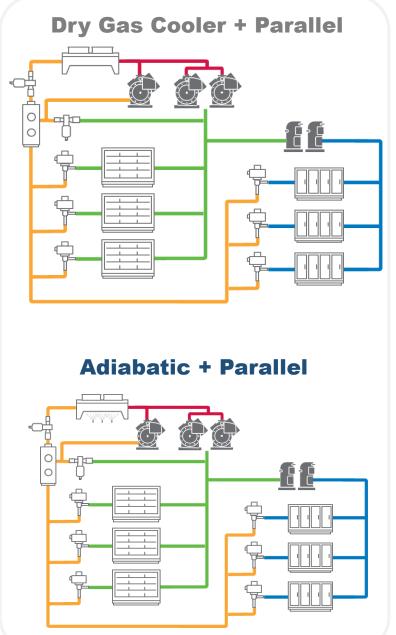
Dry Gas
Cooler
+ Parallel

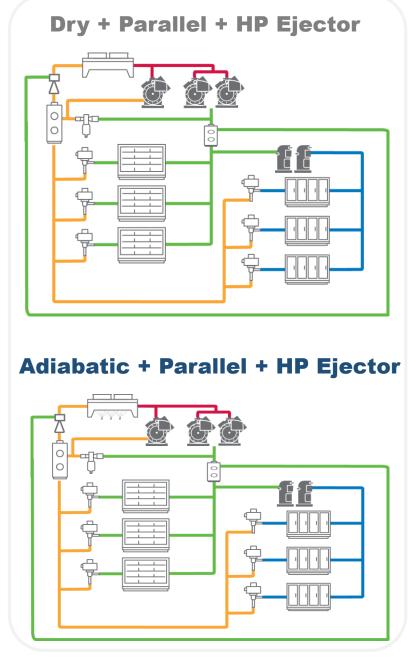
Adiabatic
Gas Cooler
+ Parallel

Dry Gas
Cooler
+ Parallel
+ HP Ejector

Adiabatic
Gas Cooler
+ Parallel
+ HP Ejector

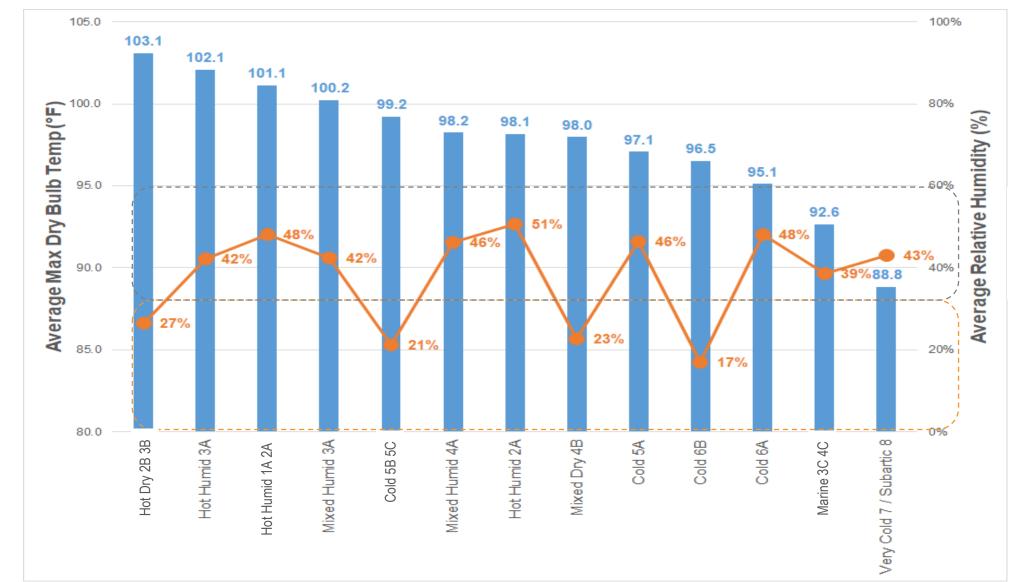






Zero MT S.H. and liquid ejectors not part of high ambient study

Ave Max Dry Bulb and RH% Per Climate Zone

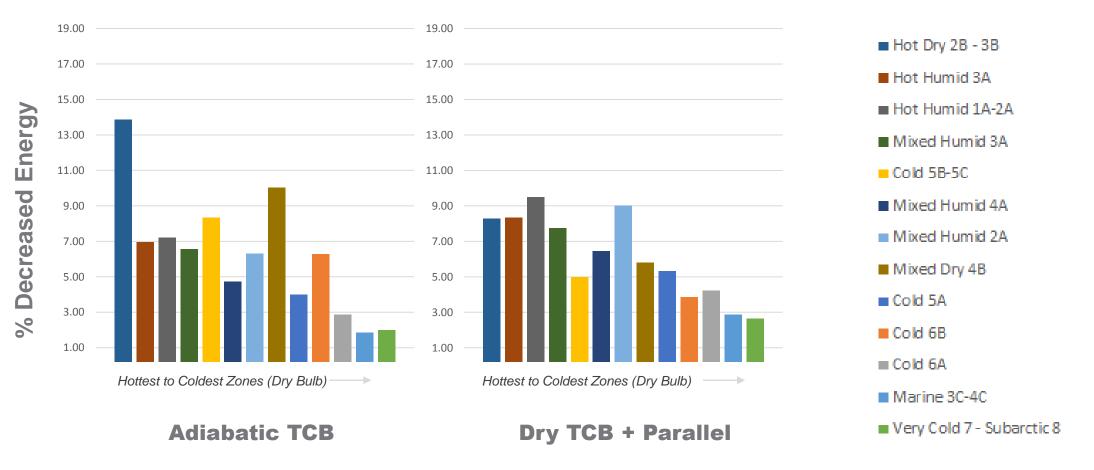


Parallel
Compression
Advantage over
Adiabatic

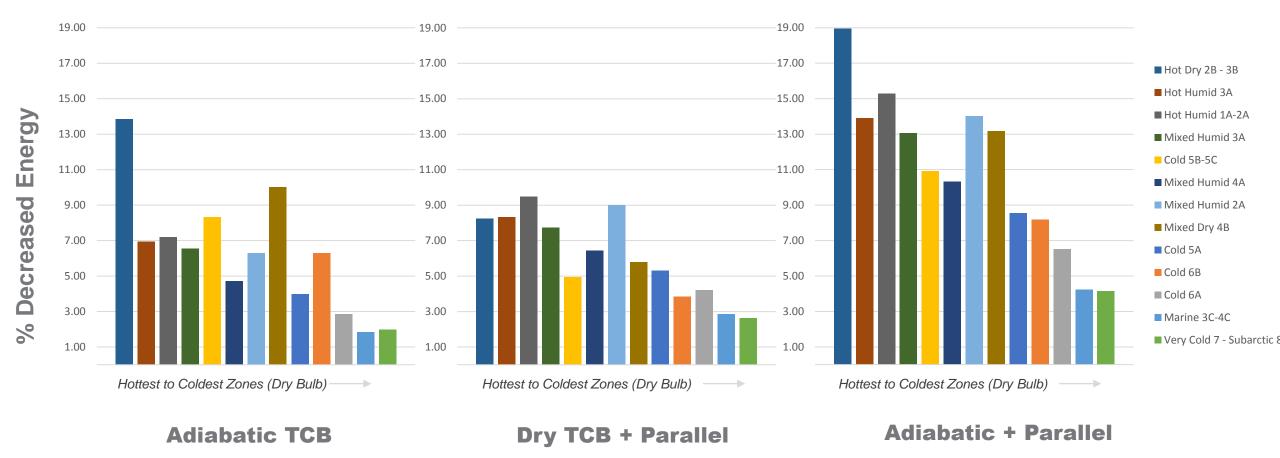
Adiabatic Advantage Over Parallel Compression



Percent of Energy Saving vs. Basic TCB Systems; Charts Based on 13 Zones with Ave. Max Dry Bulb Temperatures

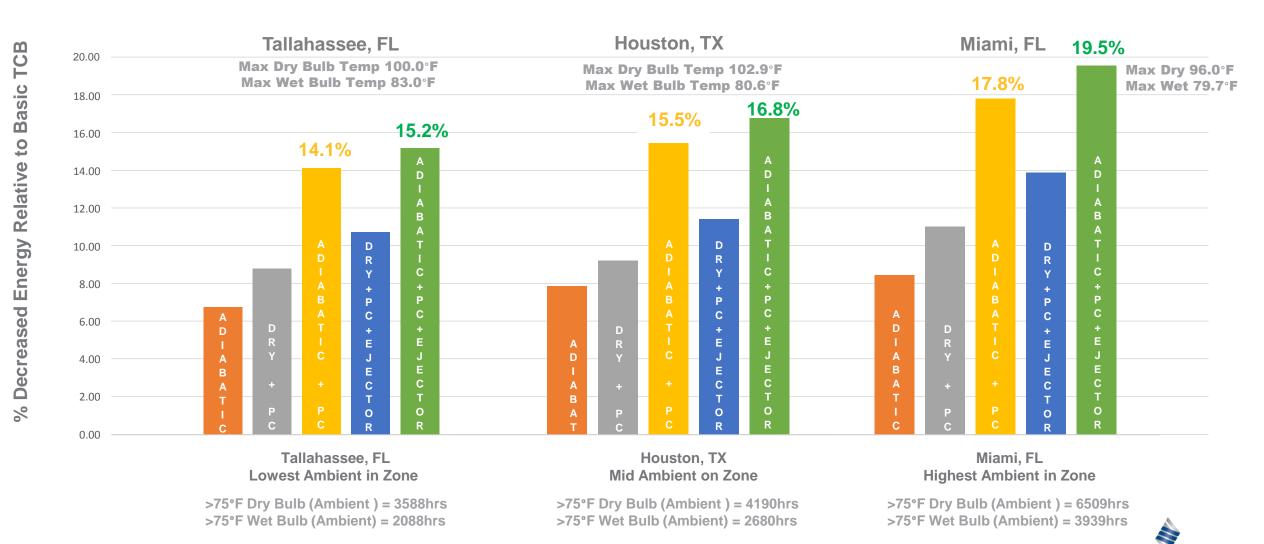


Percent of Energy Saving vs. Basic TCB Systems; Charts Based on 13 Zones with Ave. Max Dry Bulb Temperatures





Hot Humid 1A, 2A Climate Zone with 10 Cities



EMERSON

Additional Considerations



Electrical rate

Rate structure, peak demand charges



Water resources

Availability, cost, sewage charges



Service and maintenance skill levels

Regional CO₂ experience or knowledge gap



Heat reclaim

Volume and intensity requirements



Carbon intensity, electrical generation sources

Impact on Net-zero 2040 goals for scope 2 emissions



Carbon Credits

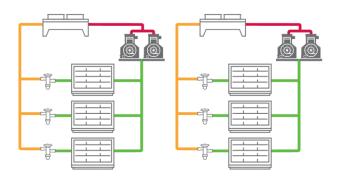
Summary

This study was commissioned to provide industry stakeholders with an unbiased third-party engineering evaluation of energy comparison of the most common high ambient strategies to support the uptake with CO₂ Transcritical booster systems for the supermarket industry.

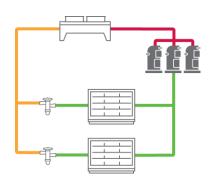


Total Cost of Ownership Study – Architectures

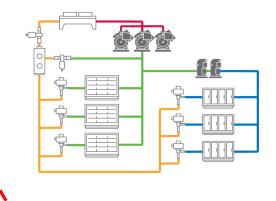
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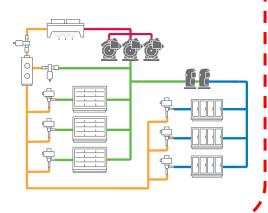
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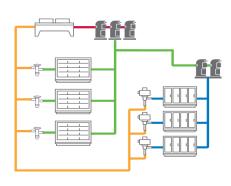
Transcritical Booster CO2 (Non-Adiabatic)



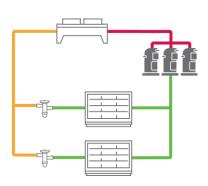
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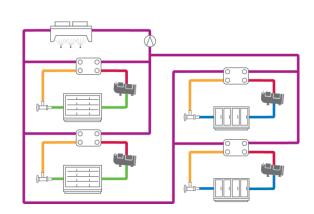
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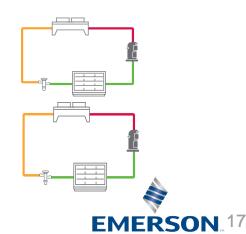
Distributed Scroll Pack A2L



Micro Distributed R290 Water Cooled



Single Condensing Units R448/9A



Refrigerant Trends



Why CO₂ as a Refrigerant?

Environmental Impact

Refrigerant		Туре	GWP	
CO2	R744	A1	1	
HCFC	R22	A1	1810	
HFC	R404A	A1	3922	
HFC	R407A	A1	1923	
HFC/HFO	R448A	A1	1273	
HFC/HFO	R449A	A1	1282	
Propane	R290	A3	3	
NH3	R717	B2L	0	

Benefits of CO2

0 ODP (Ozone Depleting Potential)
1 GWP (Global Warming Potential
ASHRAE A1 Refrigerant

Push to move away from HCFC/HFC/HFO refrigerants

Natural Refrigerant
Regulatory Compliance
Future Cost Avoidance
Energy Efficient
Carbon Emission Reduction

Refrigerant Trends



How does a CO₂ Systems Impact my TCO?



Electrical rate

Rate structure, peak demand charges



Water resources

Availability, cost, sewage charges



Service and maintenance skill levels

Regional CO₂ experience or knowledge gap



Heat reclaim

Volume and intensity requirements



Carbon intensity, electrical generation sources

Impact on Net-zero 2040 goals for scope 2 emissions



Carbon Credits

Technology to Reduce Energy Impact

Better Use on Available Heat reclaim with a focus on Integration with HVAC

Meeting your Carbon Emission Goals and the use of Refrigerant Carbon Credits

Refrigerant Trends

What do I Know

Regulatory Compliance Forcing a Change

Current design no longer an option

Cost of Current Design

From Design, Equipment, Installation & Maintenance Known Baseline

What do I Need Know

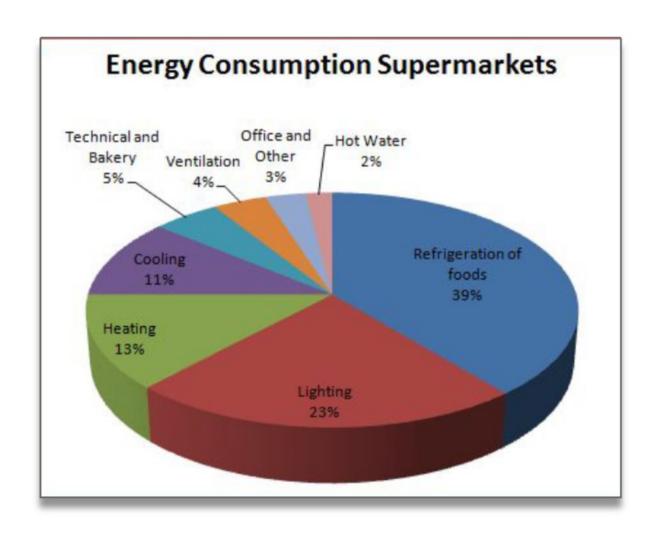
What are my Options?

Low GWP or Natural Refrigerants
Impact on new stores and current stores

What will the change cost me?

Looking beyond first cost to understanding TCO

Energy Impact in a Supermarket



Industry Average:

39% Refrigeration

23% Lighting

24% HVAC (Heat & Cooling)

Development of Advancing Technology



Continuous investment is leading the industry in applied CO₂ technology







Parallel Compression



Gas / Liquid Ejectors



Pressure Exchanger

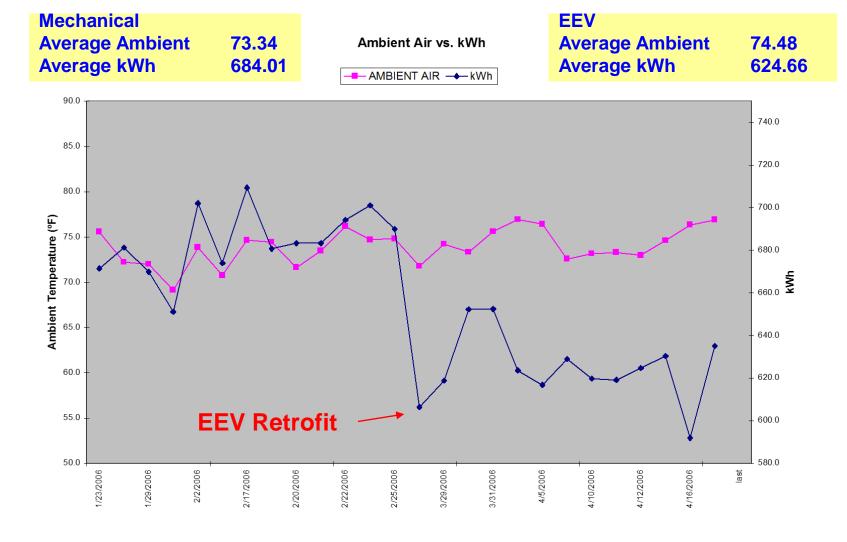
Supporting the Industry for Continuous Advancements

- Water & Heat Reclaim Efficiency
- Refrigerant Integration with HVAC
- Mechanical & Natural Sub-Cooling
- Dedicated CO₂ Controls Strategy

- Application for all Climates
- Improved Store Efficiency
- Reduced Utility Peak Rates
- Refrigerant Risk Management
- Sustainability and Carbon Reduction

Review of CO2 Energy Impact versus HFC

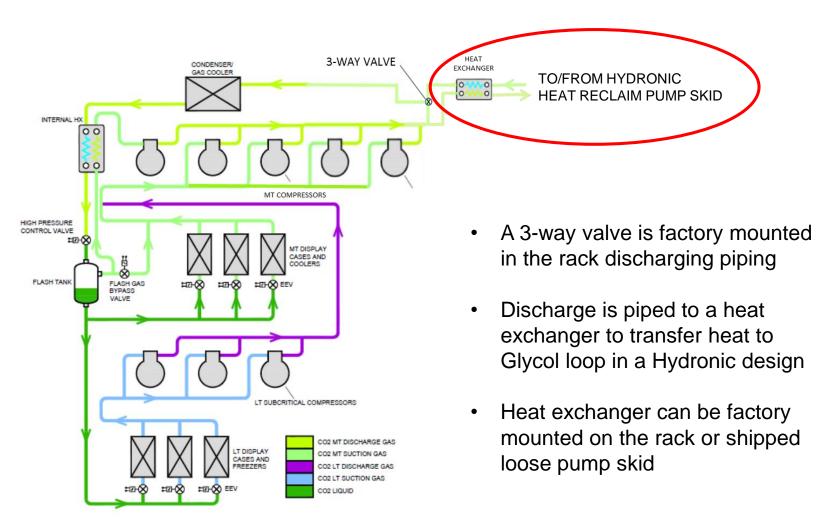
Utilization of Case Controller and Electronic Expansion Valves to Improve Case Performance



The use of case controller and electronic expansion valves (EEV's) will also contribute an estimated 8.7% in case energy input versus mechanical valves by improving:

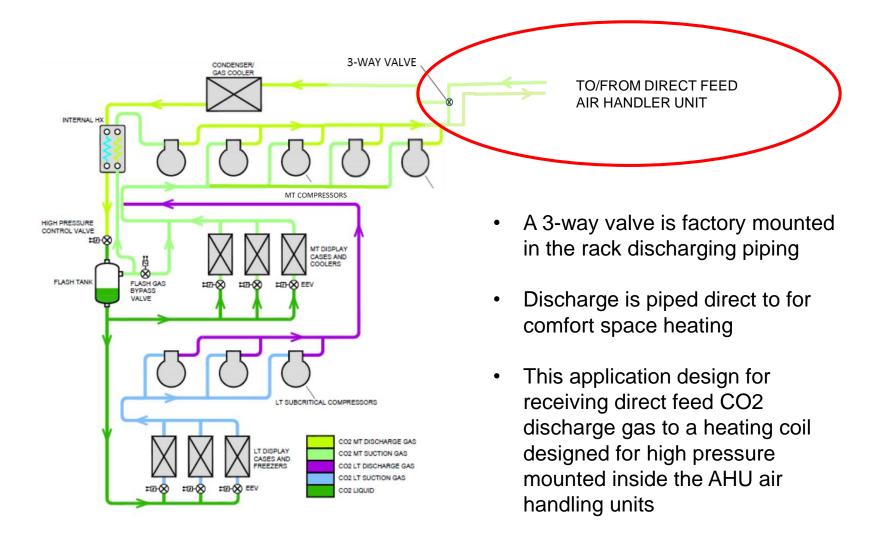
- Controlling super-heat
- Case performance
- Defrost control strategy
- Reduced required maintenance

Option - CO2 Transcritical Booster System with Basic Heat Reclaim & Hydronic Pump Skid





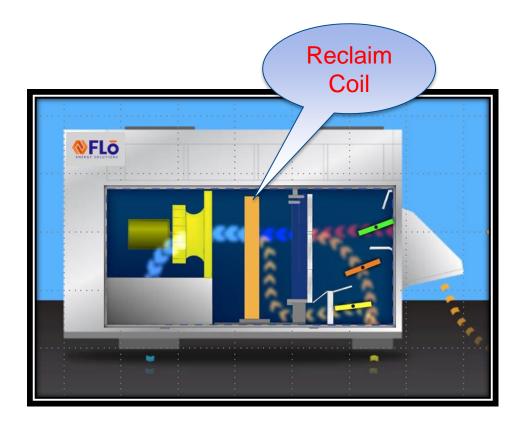
Option - CO2 Transcritical Booster System with Basic Heat Reclaim for Direct Feed



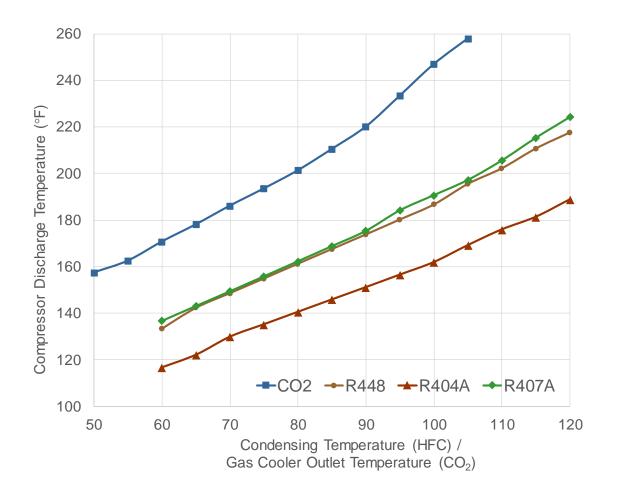
Review of CO2 Refrigeration Systems use of Heat Reclaim

Continuous Improvement in Supporting a Total Solution

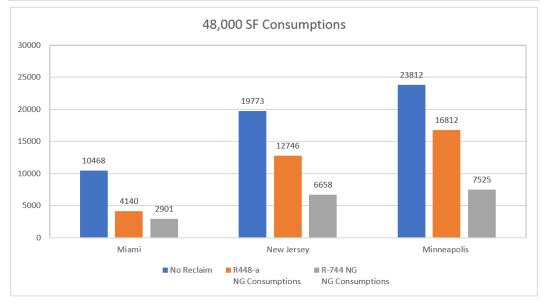
- Modernized HVAC equipment that enables heat reclaim
- Direct refrigerant heat reclaim to a single DOAS+ unit
- Utilize all the refrigeration waste heat possible
- ➤ Reduces or Eliminates the use of Natural Gas
- Supporting a reduction in Carbon Emissions



Utilization of Compressor Discharge Gas for Store Heating and Reducing use of Natural Gas



48,000 SF Store Consumptions (Therms)									
		R448-a		R-744 NG		Co2 vs 448			
	No Reclaim	NG Consumptions	Savings	NG Consumptions	Savings	Saving%			
Miami	10468	4140	6328	2901	7567	20%			
New Jersey	19773	12746	7027	6658	13115	87%			
Minneapolis	23812	16812	7000	7525	16287	133%			
						Co2 vs 448			
Energy Cost (\$) Saving \$									
Miami @ \$1.11\$/therm	\$ 11,578	\$ 4,579	\$ 6,999	\$ 3,209	\$ 8,369	\$ 1,370			
New Jersey @ \$0.84\$/therm	\$ 16,609	\$ 10,707	\$ 5,903	\$ 5,593	\$ 11,017	\$ 5,114			
Minneapolis @ \$058\$/therm	\$ 13,716	\$ 9,684	\$ 4,032	\$ 4,334	\$ 9,381	\$ 5,349			



Better Heat Reclaim to reduce HVAC Energy and use of Natural Gas

Impact of Carbon Emissions



Scope 1-2-3; Examples







Direct Emissions

Owned Assets

- Fuel Combustion: heating
- Fuel Combustion: kitchens
- Fuel Combustion: vehicles
 - Refrigeration Emissions (Impact from refrigerant leaks)

Indirect Emissions

Energy Purchased

- Purchased electricity
- Purchased
 - Heating/Cooling
 - Refrigeration

All Other Indirect Emissions 3rd Party

- Supply Chain
- Distribution
- Staff/Customer travel
- Use of sold products

Refrigerant Carbon Credits Reduce First Cost, Improve CO₂ ROI

Your System Qualifies for Refrigerant Carbon Credits™ (RCC)

RCC: A financial incentive unique to refrigerant upgrade projects, similar to a utility rebate

Replace refrigerant with a more sustainable choice for new construction or remodel projects



2 Issue RCCs for the emission reductions created by project



Sell RCCs to Fortune 500s with sustainability targets and climate goals



Project Quote

- CO₂ System Cost
- + RCC Revenue
- = Reduced CO₂ System Cost

Example Economics



Distribution Upgrade 2022 | 120K SF | Most US States



Ammonia refrigerant charge

Estimated carbon credit value

~\$160,000 to \$260,000



Grocery Retrofit 2021 | 40K SF | Most US States



CO2 refrigerant charge

Estimated carbon credit value

~\$60,000 to \$100,000



New Grocery Store 2021 | 40K SF | Most US States



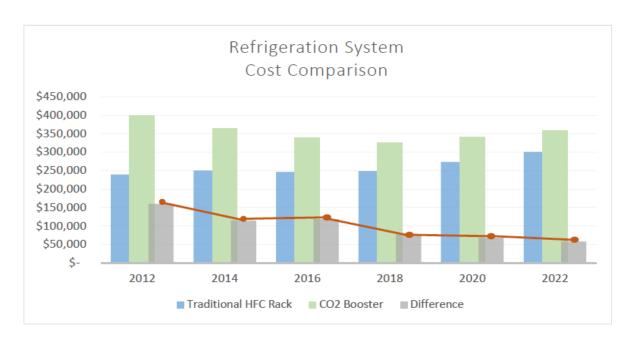
CO2 refrigerant charge

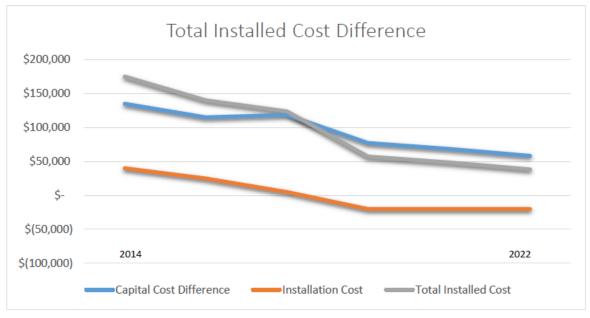
Estimated carbon credit value

~\$80,000 to \$140,000



Taking another look at the Impact of TCO

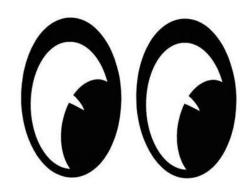




Cost of Refrigeration Systems are Increasing Difference between HFC vs CO2 Racks is closing

Impact of a Lower Total Installed Cost

Taking another look at the Impact of TCO



Re-Looking at the ROI Statement DX HFC/HFO baseline verses CO2 with Adiabatic

Having the right information to make the best business decisions

Cost of the Display Cases Cost of the Refrigeration System	+ \$\$\$ + \$\$\$	
Reduction in Refrigerant Charge & Cost Saving in Refrigeration Installation	- \$\$\$ - \$\$\$	
Providing a Lower Installed Cost (Equipment cost plus Installation)	\$\$\$	
Energy Efficiency	- \$\$	
Regulatory Compliance	- \$\$	
Cost Avoidance of Future Retrofits	- \$\$	
Cost Avoidance of Future Retrofits Refrigerant Carbon Credits	- \$\$ - \$\$	
	* *	

Disclaimer

Always consult with experts and use properly licensed and trained professionals to perform any work on your facilities. Individual installation performance will vary due to a number of factors which can impact design strategies and performance, including but not limited to regional climate, low critical point and high system pressures. Please contact your Emerson or Hillphoenix representative if you are interested in discussing optimal design strategies for a particular installation.